## 9: Inferential Statistics I of Discrete-Choice Models: Maximum-Likelihood Estimation

- 9.1. Maximum-Likelihood Estimation
- 9.2 Estimation Errors: Variance-Covariance Matrix
- 9.2.1 Example 1: SP Survey in the Audience
- 9.2.2 Example 2: RP Survey in the Audience
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### 9.1. Maximum-Likelihood Estimation: the likelihood function

- The maximum-likelihood (ML) estimation is applicable for general stochastic models where the probabilities depend on a parameter vector $\boldsymbol{\beta}$
where $\hat{\boldsymbol{y}}_{n}=\hat{\boldsymbol{y}}\left(\boldsymbol{x}_{n}\right)$ gives the model estimate for $\boldsymbol{x}_{n}$ For continuous endogenous variables the likelihood function is given by the multi-dimensional probability density at the data points:


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! The multi-dimensional probability density $f($.$) is defined such that$ $\mathrm{d} P=f_{\hat{\boldsymbol{y}}_{1}, \ldots, \hat{\boldsymbol{y}}_{N}}(\boldsymbol{y}) \mathrm{d}^{N} \boldsymbol{y}$. Keeping $\mathrm{d}^{N} \boldsymbol{y}$ small and constant, $\mathrm{d} P$ and thus $P$ is maximized if and only if $f($.$) is maximized.$

## Maximum-likelihood estimation

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! Since, as a probability or probability density, $L>0$ and the log function is defined and strictly monotonously increasing in this range. Since (i) in this case

$$
x>y \Leftrightarrow f(x)>f(y)
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(ii) the maximum function is based on this inequality relation, the argument of the maximum remains unchanged.

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Except for the irrelevant additive and multiplicative constants, this is the SSE function of the OLS method and therefore leads to the same estimator!
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! Since the random terms $\epsilon_{n} \sim i . i . d N\left(0, \sigma^{2}\right)$, particularly, they are independent from each other

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- Probability to predict the chosen alternative $i_{n}$ for a single decision $n$ :

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## Question

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If there are no exogenous variables, we are left with just the ACs reflecting that people prefer certain alternatives over others for unknown reasons:

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## Exercise: simple binomial model with an AC and travel time

$$
V_{n i}=\beta_{1} \delta_{i 1}+\beta_{2} T_{n i}
$$

| Choice set | $T_{\text {ped }}=T_{1}[\mathrm{~min}]$ | $T_{\text {bike }}=T_{2}[\mathrm{~min}]$ | \# chosen 1 | \# chosen 2 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 15 | 30 | 3 | 2 |
| 2 | 10 | 15 | 2 | 3 |
| 3 | 20 | 20 | 1 | 4 |
| 4 | 30 | 25 | 1 | 4 |
| 5 | 30 | 20 | 0 | 5 |
| 6 | 60 | 30 | 0 | 5 |

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## II. Numerical solution

- Generally, we have a nonlinear optimization problem.
- For parameter-linear utilities, we know for the MNL that a maximum exists and is unique.
- Standard methods of nonlinear optimization are possible:
$\rightarrow$ Newton's and quasi-Newton method: Fast but may be unstable
- Gradient/steepest descent methods: slow but reliable
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- Broyden-Fletcher-Goldfarb-Shanno (BFGS) or Levenberg-Marquardt algorithm combining gradient and Newton methods. Such methods are used in many software packages
- genetic algorithms if the objective function landscape is complicated (nonlinear utilities).


## Special case: estimating the MNL

The special structure of the MNL with parameter-linear utilities, $V_{n i}=\sum_{m} \beta_{m} X_{m n i}$ allows for an intuitive formulation of the estimation problem:

The observed and modeled property sums sums of the factors $X$ for a given parameter $m$ should be the same

$$
\begin{aligned}
X_{m}^{\mathrm{MNL}} & =X_{m}^{\mathrm{data}} \\
\sum_{n, i} x_{m n i} P_{n i}(\hat{\boldsymbol{\beta}}) & =\sum_{n, i} x_{m n i} y_{n i}=\sum_{n} x_{m n i_{n}}
\end{aligned}
$$

## Example: four factors, two alternatives

MNL model, $V_{n i}=\beta_{1} T_{n i}+\beta_{2} C_{n i}+\beta_{3} g_{i} \delta_{i 1}+\beta_{4} \delta_{i 1}, g_{\text {〇 }}=0, g_{\text {Q }}=1$ :

- $X_{1}=T$ : Total travel time for the chosen alternatives:

$$
T^{\mathrm{MNL}}=\sum_{n, i} P_{n i}(\boldsymbol{\beta}) T_{n i}, \quad T^{\mathrm{data}}=\sum_{n, i} y_{n i} T_{n i}=\sum_{n} T_{n i_{n}}
$$

Total money spent by the decision makers:

9

number of woman choosing alternative 1


## Example: four factors, two alternatives

MNL model, $V_{n i}=\beta_{1} T_{n i}+\beta_{2} C_{n i}+\beta_{3} g_{i} \delta_{i 1}+\beta_{4} \delta_{i 1}, g_{\circlearrowleft}=0, g_{\text {Q }}=1$ :

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$$

- $X_{2}=C$ : Total money spent by the decision makers:

$$
C^{\mathrm{MNL}}=\sum_{n, i} P_{n i}(\boldsymbol{\beta}) C_{n i}, \quad C^{\mathrm{data}}=\sum_{n, i} y_{n i} C_{n i}=\sum_{n} C_{n i_{n}}
$$


$X_{4}=N_{1}:$ total number of persons choosing alternative 1:


## Example: four factors, two alternatives

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$$

- $X_{3}=N_{1,9}$ : number of woman choosing alternative 1:

$$
N_{1, \uparrow}^{\mathrm{MNL}}=\sum_{n} P_{n 1}(\boldsymbol{\beta}) g_{n}, \quad N_{1, \uparrow}^{\text {data }}=\sum_{n} y_{n 1} g_{n}
$$

$\Rightarrow X_{4}=N_{1}$ : total number of persons choosing alternative 1


## Example: four factors, two alternatives

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### 9.2 Estimation Errors: Variance-Covariance Matrix

Since the log-likelihood is maximized at $\hat{\boldsymbol{\beta}}$, we have

$$
\frac{\partial \tilde{L}}{\partial \boldsymbol{\beta}}=0 \Rightarrow \tilde{L}(\boldsymbol{\beta}) \approx \tilde{L}_{\max }+\frac{1}{2} \Delta \boldsymbol{\beta}^{T} \cdot \mathbf{H} \cdot \Delta \boldsymbol{\beta}, \quad \Delta \boldsymbol{\beta}=\boldsymbol{\beta}-\hat{\boldsymbol{\beta}}
$$

with the (negative definite) Hessian $H_{l m}=\left.\frac{\partial^{2} \tilde{L}(\boldsymbol{\beta})}{\partial \beta_{l} \partial \beta_{m}}\right|_{\boldsymbol{\beta}=\hat{\boldsymbol{\beta}}}$
Compare $L(\beta)$ near its maximum with the density $f(x)$ of the general multivariate normal distribution with variance-covariance matrix $\Sigma$
$\qquad$ asymptotic limit (higher than quadratic terms in $L(\boldsymbol{\beta})$ negligible)

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Compare $L(\boldsymbol{\beta})$ near its maximum with the density $f(\boldsymbol{x})$ of the general multivariate normal distribution with variance-covariance matrix $\boldsymbol{\Sigma}$ :

$$
\begin{aligned}
L(\boldsymbol{\beta}) & =L_{\max } \exp \left(\frac{1}{2} \Delta \boldsymbol{\beta}^{T} \cdot \mathbf{H} \cdot \Delta \boldsymbol{\beta}\right) \\
f(\boldsymbol{x}) & =\left((2 \pi)^{M} \operatorname{Det} \boldsymbol{\Sigma}\right)^{-1 / 2} \exp \left(-\frac{1}{2} \boldsymbol{x}^{\prime} \boldsymbol{\Sigma}^{-1} \boldsymbol{x}\right)
\end{aligned}
$$

Identify $\Delta \boldsymbol{\beta}$ with $\boldsymbol{x}$, the sought-after variance-covariance matrix $\mathbf{V}$ with $\boldsymbol{\Sigma}$, and assume the asymptotic limit (higher than quadratic terms in $L(\hat{\boldsymbol{\beta}})$ negligible):


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\end{aligned}
$$

Identify $\Delta \boldsymbol{\beta}$ with $\boldsymbol{x}$, the sought-after variance-covariance matrix $\mathbf{V}$ with $\boldsymbol{\Sigma}$, and assume the asymptotic limit (higher than quadratic terms in $\tilde{L}(\hat{\boldsymbol{\beta}})$ negligible): $\Rightarrow$

$$
\mathbf{V}=\operatorname{Cov}(\hat{\boldsymbol{\beta}})=E\left[(\boldsymbol{\beta}-\hat{\boldsymbol{\beta}})(\boldsymbol{\beta}-\hat{\boldsymbol{\beta}})^{\prime}\right] \approx-\mathbf{H}^{-1}(\hat{\boldsymbol{\beta}})
$$

## Fisher's information matrix

The variance-covariance matrix is related to Fisher's information matrix $\mathcal{I}$ :

$$
\mathcal{I}=\mathbf{V}^{-1}=-\mathbf{H}, \quad I_{l m}=-\frac{\partial^{2} \tilde{L}(\hat{\boldsymbol{\beta}})}{\partial \beta_{l} \partial \beta_{m}}
$$

- Roughly speaking, information is missing uncertainty, so the higher the main components of $\mathcal{I}$, the lower the main components of $\mathbf{V}$
$\Rightarrow$ Cramér-Rao inequality: A lower bound for the variance-covariance matrix is the inverse of Fisher's information matrix $\Rightarrow$ The ML estimator is asymptotically efficient
$\qquad$


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$\rightarrow$ Comparison with the OLS estimator $\mathbf{V}_{\text {OLS }}=2 \sigma^{2} \mathbf{H}_{\text {SSE }}^{-1}$ of regression models: The negative Hesse matrix of $\tilde{L}(\boldsymbol{\beta})$ is proportional to the Hesse matrix of the regression SSE $S(\boldsymbol{\beta})$


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- Cramér-Rao inequality: A lower bound for the variance-covariance matrix is the inverse of Fisher's information matrix $\Rightarrow$ The ML estimator is asymptotically efficient
- Comparison with the OLS estimator $\mathbf{V}$ OLS $=2 \sigma^{2} \mathbf{H}_{\text {SSE }}^{-1}$ of regression models:

$$
\mathcal{I}=-\mathbf{H}=\mathbf{H}_{\mathrm{SSE}} /\left(2 \sigma^{2}\right)=\mathbf{X}^{\prime} \mathbf{X} / \sigma^{2}
$$

The negative Hesse matrix of $\tilde{L}(\boldsymbol{\beta})$ is proportional to the Hesse matrix of the regression SSE $S(\boldsymbol{\beta})$.

### 9.2.1 Example 1 from past lecture:

SP Survey in the Audience WS18/19 (red: bad weather, $W=1$ )

| Choice <br> Set | Alt. 1: <br> Ped | Alt. 2: <br> Bike | Alt. 3: <br> PT/Car | Alt 1 | Alt 2 | Alt 3 |
| ---: | :--- | :--- | :--- | ---: | ---: | ---: |
| 1 | 30 min | 20 min | $20 \mathrm{~min}+0 €$ | 1 | 3 | 7 |
| 2 | 30 min | 20 min | $20 \mathrm{~min}+2 €$ | 2 | 9 | 2 |
| 3 | 30 min | 20 min | $20 \mathrm{~min}+1 €$ | 1 | 5 | 7 |
| 4 | 30 min | 20 min | $30 \mathrm{~min}+0 €$ | 2 | 9 | 3 |
| 5 | 50 min | 20 min | $30 \mathrm{~min}+0 €$ | 0 | 9 | 4 |
| 6 | 50 min | 30 min | $30 \mathrm{~min}+0 €$ | 0 | 3 | 9 |
| 7 | 50 min | 40 min | $30 \mathrm{~min}+0 €$ | 0 | 2 | 10 |
| 8 | 180 min | 60 min | $60 \mathrm{~min}+2 €$ | 0 | 4 | 11 |
| 9 | 180 min | 40 min | $60 \mathrm{~min}+2 €$ | 0 | 9 | 6 |
| 10 | 180 min | 40 min | $60 \mathrm{~min}+2 €$ | 0 | 1 | 14 |
| 11 | 12 min | 8 min | $10 \mathrm{~min}+0 €$ | 3 | 5 | 6 |
| 12 | 12 min | 8 min | $10 \mathrm{~min}+1 €$ | 5 | 7 | 2 |

Model specification for Model 1 of the past lecture


## Likelihood and log-likelihood function for varying cost ( $\beta_{2}$ ) and time ( $\beta_{3}$ ) sensitivities



## Log-likelihood function in parameter space



### 9.2.2 Example 2: RP Survey in the Audience

Distance classes for the trip home to university (cumulated till 2018)
Weather: good

| Distance | Class- <br> center | Choice <br> Alt. 1: <br> ped | Choice <br> Alt. 2: <br> bike | Choice <br> Alt. 2: <br> PT | Choice <br> Alt. 3: <br> car |
| ---: | ---: | :--- | :--- | :--- | :--- |
| $0-1 \mathrm{~km}$ | 0.5 km | 17 | 16 | 10 | 0 |
| $1-2 \mathrm{~km}$ | 1.5 km | 9 | 23 | 20 | 2 |
| $2-5 \mathrm{~km}$ | 3.5 km | 2 | 27 | 55 | 4 |
| $5-10 \mathrm{~km}$ | 7.5 km | 0 | 7 | 42 | 7 |
| $10-20 \mathrm{~km}$ | 12.5 km | 0 | 0 | 18 | 7 |

## Revealed Choice: fit quality



$$
\begin{aligned}
& V_{1}=\beta_{1}+\beta_{4} r \\
& V_{2}=\beta_{2}+\beta_{5} r \\
& V_{3}=\beta_{3}+\beta_{6} r \\
& V_{4}=0 \\
& \\
& \beta_{1}=4.1 \pm 0.6 \\
& \beta_{2}=3.6 \pm 0.5 \\
& \beta_{3}=3.0 \pm 0.5 \\
& \beta_{4}=-1.43 \pm 0.26 \\
& \beta_{5}=-0.48 \pm 0.08 \\
& \beta_{6}=-0.14 \pm 0.05
\end{aligned}
$$

## Revealed Choice: Modal split as a function of distance



## Likelihood and Log-Likelihood as $f\left(\beta_{1}, \beta_{2}\right)$

$$
V_{i}=\sum_{m=1}^{3} \beta_{m} \delta_{m, i}+\sum_{m=1}^{3} \beta_{m+3} r \delta_{m, i}
$$



Likelihoodfunktion
$L\left(\beta_{1}, \beta_{2}, \hat{\beta}_{3}, \ldots\right)$


Log-Likelihoodfunktion $\tilde{L}\left(\beta_{1}, \beta_{2}, \hat{\beta}_{3}, \ldots\right)$

## Log-Likelihood: Sections through parameter space



